



**BALL STATE
UNIVERSITY**

Estopinal College of
Architecture and Planning

Minor in Real Estate Development

18 credit hours

The undergraduate real estate development minor offers an interdisciplinary approach to the development and redevelopment of property. Courses offer a unique perspective of demonstrating how real estate development should maximize returns on private investment, like any entrepreneurial activity, while also maximizing community benefits by adhering to principles of sound planning, placemaking, and sustainability. The core sequence instills an understanding of how the development process works, the roles of the real estate development team, how projects are financed and how developers assess project feasibility, and applicable legal and regulatory requirements. The real estate development minor is suited for any student interested in better understanding how the development of land works, and aligns well with students majoring in urban planning, architecture, property management, construction management, hospitality management, finance, economics, or marketing.

A RED minor can lead to a career in...

- land/property development
- land conservation or environmental protection
- recreation and community development
- property and energy management
- urban and regional planning

Advising

Contact your advisor to declare the minor.

For Questions

Contact:

Chris Palladino, Real Estate Development program director at
cpalladino@bsu.edu

College Scholarships

Estopinal College of Architecture and Planning Scholarships

We offer scholarships to upperclassmen students, defined as anyone above a freshmen status with 30 credit hours or more.

[See our scholarships](#)

Directory

Course Catalog | [RED Minor](#)

Office of Financial Aid and Scholarships

800-227-4017 (toll-free)

finaid@bsu.edu | bsu.edu/finaid



Required Courses

9 Credit Hours

FALL SEMESTER

SPRING SEMESTER

COURSE	DESCRIPTION
PLAN 487	Introduction to Real Estate, PLAN 487 is equivalent to PLAN 240
PLAN 240	If you have taken 240, do not take PLAN 487; instead, register for PLAN 488 in the spring

COURSE	DESCRIPTION
PLAN 488	Adv Topics in Real Estate Development
PLAN 411	Property Law
PLAN 443	Contract Law for Real Estate Development
PLAN 444	Mngt Law for Real Estate Development

For help with Banner permissions, email planning@bsu.edu

Elective Courses

9 Credit Hours

Choose six credit hours from the following courses.

Planning majors must select six credit hours of RE, CM, PMGT, or HOSP electives.

COURSE	DESCRIPTION	CREDITS
PLAN 430	Housing and Community Development (online, summers)	3
PLAN 485	Introduction to Community Development and Enterprise Planning (varies)	3
CM 104	Introduction to Construction (in person, fall)	3
PMGT 135	Introduction to Property Management (various modalities offered most semesters)	3
RE 230	Real Estate Principles (in person - fall, spring)	3
HOSP 250	Lodging Management (in person - fall, spring)	3

	Choose three credit hours from the following courses.	
PLAN 471	Sustainable Development Principles (in person - fall)	1
PLAN 472	Storytelling with Data Visualization (online, fall)	1
PLAN 473	Transit-Oriented Development: A tool in equitable city building (online, fall)	1
PLAN 474	Affordable Multifamily Development and Finance (in person - spring)	1
PLAN 475	Commercial and Mixed-Use Real Estate Principles (in person - spring)	1
PLAN 476	Economic Development Incentives (hybrid, spring)	1
PLAN 478	Special Topics in Real Estate Development (varies)	1

Note: Class availability may change.

