



**BALL STATE
UNIVERSITY**

R. Wayne Estopinal College
of Architecture and Planning

Minor in Real Estate Development

18 credit hours

The undergraduate real estate development minor offers an interdisciplinary approach to the development and redevelopment of property. Courses offer a unique perspective of demonstrating how real estate development should maximize returns on private investment, like any entrepreneurial activity, while also maximizing community benefits by adhering to principles of sound planning, placemaking, and sustainability. The core sequence instills an understanding of how the development process works, the roles of the real estate development team, how projects are financed and how developers assess project feasibility, and applicable legal and regulatory requirements. The real estate development minor is suited for any student interested in better understanding how the development of land works, and aligns well with students majoring in urban planning, architecture, property management, construction management, hospitality management, finance, economics, or marketing.

A RED minor can lead to a career in...

- land/property development
- land conservation or environmental protection
- recreation and community development
- property and energy management
- urban and regional planning

Advising

Contact your advisor to declare the minor.

For Questions

Contact Chris Palladino RED advisor, at cpalladino@bsu.edu

Department of Urban Planning

AD 103 | 765-285-1859 | bsu.edu/planning

Directory

Course Catalog | [RED Minor](#)

**Office of Financial Aid and
Scholarships**

800-227-4017 (toll-free)

finaid@bsu.edu | bsu.edu/finaid



REQUIRED COURSES

9 CREDIT HOURS

Fall Semester

PLAN 487 Introduction to Real Estate
Plan 487 is equivalent to PLAN 240. If you have taken 240, do not take PLAN 487; instead, register for PLAN 488 in the spring. For help with Banner permissions, email planning@bsu.edu

Spring Semester

PLAN 488 ... Adv Topics in Real Estate Development
PLAN 411 ... Property Law
PLAN 443 ... Contract Law for Real Estate Dev.
PLAN 444 ... Mngt Law for Real Estate Development

ELECTIVE COURSES

9 CREDIT HOURS

Choose **six credit hours** from the following courses. Planning majors must select six credit hours of RE, CM, PMGT, or HOSP electives.

PLAN 430 Housing and Community Development (online, summers)3
PLAN 485 Introduction to Community Development and Enterprise Planning (varies)3
CM 104 Introduction to Construction (in person, fall)3
PMGT 135 Introduction to Property Management (various modalities offered most semesters) ..3
RE 230 Real Estate Principles (in person - fall, spring)3
HOSP 250 Lodging Management (in person - fall, spring)3

Choose **three credit hours** from the following courses.

PLAN 471 Sustainable Development Principles (in person - fall)1
PLAN 472 Storytelling with Data Visualization (online, fall)1
PLAN 473 Transit-Oriented Development: A tool in equitable city building (online, fall)1
PLAN 474 Affordable Multifamily Development and Finance (in person - spring)1
PLAN 475 Commercial and Mixed-Use Real Estate Principles (in person - spring)1
PLAN 476 Economic Development Incentives (hybrid, spring)1
PLAN 478 Special Topics in Real Estate Development (varies)

Note: Class availability may change.

